

Select First Motorhomes Ltd



SALE AND BUY BACK SCHEME

Website www.motorhomes-buy-sell-rent.com :: Tel: 0044 (0)1227 719284

Sale and Buy Back- The Benefits

Select First Motorhomes Ltd has been operating a sale and buy back scheme for over 7 years and we are probably the UK's biggest Motorhome sale and buy back operator.

Aimed primarily at continental visitors wanting to tour Europe or the UK for medium to long term holidays, but also suitable for UK residents looking to relocate or purchase holiday homes, students on gap years, retirement holidays, business users working summer fairs etc and with motorhome hire averaging £850 per week in the peak summer season it is a cheaper and more flexible option.

Sale and Buy Back- How it works

Our sale and buy back scheme is both cost effective and very flexible, in most cases you choose a suitable motorhome for the scheme from the current stock listed on our website. We are also usually able to find alternative or specific layouts, sizes etc to suit your requirements and budget if required.

After choosing a suitable motorhome we usually e-mail an additional selection of photographs together with full details of specifications, service history etc for you to confirm your choice. We are then able to quote you a sale price and guaranteed minimum repurchase price once we know your anticipated collection and return dates. We do not charge any extra for mileage covered and the buy back price is guaranteed subject to the condition being the same as it was when you collected the vehicle. You are however free to sell the motorhome yourself if you so wish, many customers find a buyer whilst on their travels or prior to leaving the UK.

Once you have confirmed your selection the motorhome is invoiced to you for payment, usually by bank transfer but other options are available, and the ownership is transferred to your name as the legal owner. We are normally able to arrange the storage of your motorhome free of charge until your arrival at our site for collection. For continental customers we are able to assist with kitting out the motorhome with some essential equipment at no additional cost to save having to bring these items with you. We are also able to arrange at very low cost, bikes, barbeques, picnic tables and chairs Satellite navigation systems. Mobile phones etc, please ask for our low cost hire list.

Prior to collection you will need to insure the vehicle and obtain Road Fund Tax. We can assist you with this and advise the likely costs when quoting you for the motorhome (continental visitors can normally obtain insurance for motorhomes up to a maximum value of £30,000). A few days prior to collection we carry out full checks on the vehicle and internal appliances and any servicing, or cleaning required is at our expense so that upon collection the vehicle will be ready for your use with a **current MOT certificate** for the duration of your holiday (MOT tests can only be for a maximum of 12 months, for trips longer than 12 months you will have to arrange for a new MOT but we can assist with that).

On the day of arrival we can personally collect you with your luggage from Herne Bay railway station where we have a frequent service connecting with London Victoria, or if you prefer we can have a private hire car collect you from an airport (prices vary). We will then show you around your motorhome, give you detailed instructions on its operation and complete the paperwork, and help with any questions you may have.

We normally recommend that we book you into the camp site at Canterbury (about 6 miles from our sales site) for at least the first night so that you can familiarise yourself with the motorhome and get some rest if you have had a long journey. The camp site is owned by the Camping and Caravan Club where you can take short term membership at a very reasonable price if you wish. This will entitle you to discounts at many sites in UK and Europe and you can normally recover the membership costs in the first few nights!

Canterbury is a delightful place to visit, it is an old Roman market town and still has the medieval walls surrounding it and the world famous Canterbury Cathedral. The city has plenty of shops and supermarkets to purchase essentials and provisions for your trip.

[Sale and Buy back - Our Motorhomes](#)

Most of our motorhomes are priced between £10,000 - £30,000 and we usually have a selection of 2-6 berth with different layouts available. The majority of our motorhomes and Campervans are quality German, UK or other European brands and we can offer both Left and Right Hand Drive suitable for UK or European use.

Most of our coachbuilt and A Class motorhomes have gas heating, hot water boiler, cassette toilet, shower/washroom, mains electric hook up facility, hob, sink and fridge, 12 volt lighting and nearly all have cycle racks and awnings. Many have other useful extras like roof racks, solar panels etc.

All our motorhomes are **serviced up to date** with cambelts changed at the recommended intervals, all will have valid MOT certificates (Ministry of Transport road worthiness test)

[Sale and Buy back- Returning the Motorhome](#)

Remember you are free to sell the motorhome yourself, however if you want to take up the buy back option we do ask for a minimum of 7 days notice of the date that you are

returning the motorhome in order for us to get the funds in place to purchase it off you on the agreed date.

You simply return the motorhome to us at our sales site and we can pay you by bank draft, or Direct transfer to your bank account. Again we can take you to Herne Bay railway station or arrange a private hire car to take you and your luggage to the airport or other destination.

Sale and Buy back- Why deal with us ?

We hope our scheme is of interest to you and look forward to hearing from you and we welcome any questions you may have and hope to answer them fully. If you have any special requests please do not hesitate to ask. We appreciate that in some cases you are dealing with a company in a different country, and maybe even on the other side of the world, and that it will not be possible for you to view the motorhome yourself. We are happy for you to appoint friends, relatives or independent vehicle inspection companies to check any of our vehicles on your behalf.

We are registered with the Customs and Excise Office, our company is a UK registered company and we are licensed at the local Office of Fair Trading, all these details are available on request.

Most importantly though we have been operating this scheme for many years, and now have a lot of satisfied customers from all over the world, all our past customers have enjoyed our service and would be happy to give you an unbiased reference about our quality and integrity. If you would like to contact some recent customers near you please ask, most of our past customers can give you some helpful hints and advice so please feel free to ask for contact details. We look forward to hearing from you soon.

Graham and Linda Marchant

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